

# U.S.-SPAIN DEFENSE INDUSTRY DAY 2015



**MAY 18, 2015**  
[WWW.NDIA.ORG/MEETINGS/547D](http://WWW.NDIA.ORG/MEETINGS/547D)

FORMER SPANISH AMBASSADOR'S RESIDENCE ► WASHINGTON, DC

EVENT #547D



- ▶ TEDAE is a non-profit Association which represents the whole industrial activity in Defence, Aeronautic, Security and Space in Spain.
- ▶ TEDAE's overall mission is to enhance the competitive development of the Defence, Security, Aeronautic and Space industry in Spain.
- ▶ It offers a single point of contact an expertise to their partners and stakeholders in the institutions and organizations both in Spain and Europe. TEDAE actively participates in the European and International institutions and bodies such as EDA, OCCAR, LoI and NATO (NIAG), and is member of the European Aerospace & Defence Association (ASD).
- ▶ Follows and analyses the legislation that influences its sectors.
- ▶ Generates common industry positions with particular emphasis upon the economic, political, legal, industrial, technical and structural aspects.
- ▶ Manages statistics and key figures of the Defence, Aeronautic, Security and Space sectors in Spain.

## U.S.-SPAIN DEFENSE INDUSTRY DAY 2015

The U.S. and Spain have maintained a very fruitful and positive relationship for decades. The mutual collaboration between the two countries reflects a strong commitment to successfully working together to develop state-of-the-art technologies in the Defense and Security Industry sectors.

As part of the commitment to peace and security, Spain and the U.S. have structured bilateral agreements and exchange training programs based upon sound international acquisition and cooperation that have strengthened military capabilities.

With today's rapidly growing threats, our strong alliance has been critical to ensure peace and stability. Our troops have served jointly a number of scenarios, and are still deployed in the hottest points all over the world working for the maintenance of peace and freedom.

Under this scenario, the National Defense Industrial Association (NDIA), the Spanish Association of Defense, Aeronautics, Security and Space Technology Companies (TEDAE), the Armament and Materiel Directorate of the Spanish MoD, the Joint Technological Center and the Spanish Defense Cooperation Attaché Office are collectively hosting the first "U.S.-Spanish Defense Industry Day" at the Former Ambassador's Residence in Washington, D.C.

Representatives from the Spanish MoD and U.S. DoD, as well as experts and industry representatives from both countries, will examine new cooperative opportunities and provide an overview of industrial capabilities. The Joint Technological Center, under the Spanish MOD, were recently established to coordinate all of the R&D centers in Spain in an effort to make better use of technological efforts and budgets. The industry day will be an outstanding platform for industry and government officials to identify and discuss new opportunities and areas of cooperation.

In the course of the event, NDIA and TEDAE will officially sign a Memorandum of Understanding (MoU) to promote broader cooperation and exchange of information between both associations for the benefit of their member companies.

### MONDAY MAY 18, 2015

8:00am – 8:45am	REGISTRATION & NETWORKING COFFEE IN DISPLAY AREA
8:45am – 8:50am	WELCOME REMARKS ▶ Ambassador Ramón Gil-Casares, <i>Ambassador of Spain to the United States</i>
8:50am – 9:05am	OPENING REMARKS ▶ Senator Tim Kaine, D-VA, <i>Honorary Chairman of the United States-Spain Council</i>
9:05am – 9:10am	ACKNOWLEDGEMENT ▶ Lt. General Montaña, <i>National Armament Director</i>
9:10am – 9:40am	INTERNATIONAL RELATIONS IN THE ARMAMENT FIELD: NEW CHALLENGES FOR THE SPANISH ARMAMENT AND MATERIEL DIRECTORATE ▶ Brigadier General Alfonso Meriño, <i>Deputy National Armament Director for International Relations, National Armaments Directorate</i>
9:40am – 10:00am	SPANISH DEFENSE INDUSTRY OVERVIEW ▶ Mr. Adolfo Menéndez, <i>President, TEDAE</i>
10:00am – 10:10am	NDIA REMARKS ▶ Major General Barry Bates, USA (Ret), Vice President, Operations, <i>National Defense Industrial Association</i>
10:10am – 10:15am	MEMORANDUM OF UNDERSTANDING NDIA-TEDAE SIGNING CEREMONY



- 10:15am – 10:40am NETWORKING BREAK IN DISPLAY AREA
- 10:40am – 11:10am **U.S. GOVERNMENT PERSPECTIVE - INTERNATIONAL COOPERATION**  
▶ Mr. Keith Webster, *Director, International Cooperation, Office of the Under Secretary of Defense (Acquisition, Technology & Logistics)*
- 11:10am – 11:40am **U.S. GOVERNMENT PERSPECTIVE - EMERGING CAPABILITIES PROTOTYPING**  
▶ Mr. Earl Wyatt, *Deputy Assistant Secretary of Defense for Emerging Capability and Operability, Office of the Under Secretary of Defense (Acquisition, Technology & Logistics)*
- 11:40am – 12:10pm **SPANISH TECHNOLOGICAL CENTERS OVERVIEW**  
▶ Lieutenant General Azqueta, *Joint Technological Centers Director*
- 12:10pm – 1:10pm NETWORKING LUNCHEON
- 1:10pm – 1:40pm **SPAIN'S NAD: TRANSFORMATION AND NEW MODEL OF MANAGEMENT**  
▶ Lieutenant General Montaña, *National Armament Director*
- 1:40pm – 2:40pm **STRATEGIC PARTNERSHIPS BETWEEN U.S.-SPAIN COMPANIES PANEL**  
Moderated by Mr. Frank Cevasco, *President, Cevasco International, LLC*  
▶ Mr. Jose Manuel Revuelta, *Navantia*  
▶ Mr. Doug Wilhelm, *Lockheed Martin Corporation*  
▶ Mr. Gerard Hueber, *Raytheon Company*  
▶ Mr. Jose Manuel Perez-Pujazón, *Indra*
- 2:40pm – 3:00pm NETWORKING BREAK IN DISPLAY AREA
- 3:00pm – 4:00pm **RESEARCH AND DEVELOPMENT PANEL**  
Moderated by Mr. Wayne Fujito, *Chairman, NDIA International Division; President, International Division, Decisive Analytics Corporation*  
▶ *Defense Procurement and Acquisition Policy (invited)*  
▶ *Office of Naval Research*  
▶ *U.S. Air Force Research Laboratory*  
▶ *U.S. Army Research Laboratory*
- 4:00pm – 4:50pm **SPACE INDUSTRY PANEL**  
Moderated by Mr. Marc Johansen, *The Boeing Company*  
▶ Mr. Jose Juan Guillamón, *Airbus DEFENCE and SPACE*  
▶ Mr. Miguel Angel Panduro, *HISDESAT*  
▶ Mr. Pedro Schoch, *GMV North America*  
▶ *INTA*
- 4:50pm – 5:40pm **ENSURING COMPETITIVENESS IN A GLOBAL DEFENSE MARKET THROUGH TECHNOLOGY**  
Moderated by Mr. John Kenkel, *PA Consulting Group*  
▶ Mr. Javier Marti, *Das Photonics*  
▶ Mr. Steve Dart, *Expal*  
▶ Mr. David Ayala, *Einsa*  
▶ Mr. Luis Mayo, *Tecnobit*  
▶ Mr. Leon Bitar, *Everis*
- 5:40pm – 6:00pm **CLOSING ADDRESS**  
▶ Brigadier General Ángel Valcárcel, *Defense Attaché, Embassy of Spain*
- 6:00pm – 7:30pm **NETWORKING RECEPTION "TAPAS AND WINE"**  
▶ *Hosted by Spanish Industry*

*Speaker introductions by Colonel Ángel Rodríguez, Defense Cooperation Attaché, Embassy of Spain*



The National Defense Industrial Association provides individuals from academia, government, the military services, small businesses, prime contractors, and the international community, the opportunity to network effectively with the government - industry team, keep abreast of the latest in technology developments, and address and influence issues as well as government policies critical to the health of the defense industry and the preservation of our national security.

#### Industry Day Planning Committee:

- ▶ *Colonel Ángel Rodríguez, Defense Cooperation Attaché, Embassy of Spain*
- ▶ *Commander Jaime Montero, Assistant Defense Cooperation Attaché, Embassy of Spain*
- ▶ *Lieutenant Colonel Hiscio Belluga, Assistant Defense Cooperation Attaché, Embassy of Spain*
- ▶ *Ms. Erin Bruce, Stroock & Stroock & Lavan, LLP*
- ▶ *Mr. Wayne Fujito, Chairman, NDIA International Division; President, International Division, Decisive Analytics Corporation*
- ▶ *Mr. John Kenkel, PA Consulting Group*
- ▶ *Mr. John Lopes, Lockheed Martin*
- ▶ *Ms. Britt Sullivan, National Defense Industrial Association*

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## EXHIBITING SPANISH COMPANIES

AIRBUS

ARPA

CT INGENIEROS

DAS PHOTONICS

EINSA

EVERIS

EXPAL

GMV

HISDESAT

ITP

NADS

NAVANTIA

NUCLEO DF/EPICOM

TECNOBIT

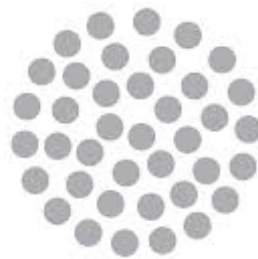
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